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ARIZONA DEPARTMENT OF ECONOMIC SECURITY  
Division of Employment & Rehabilitation Services  
Rehabilitation Services Administration



# SERVICES for the BLIND

## A N N U A L R E P O R T

FISCAL YEAR 1982

(July 1, 1981 - June 30, 1982)



*Noted*  
*HBB*  
*4/18/83*

SB-103 (2-83)

(Replaces DES-5386)

## ANNUAL REPORT

### SERVICES for the BLIND SECTION (SBS)

FY 1982 was again a year of unusual challenges for SBS, such as major funding uncertainties and delays during the first six months. Despite this, SBS served more than 12,200 Arizonans (*up 400 over FY 1981*) including 2,800 legally blind, 8,700 visually impaired, and 900 print-handicapped persons.

Some significant benefits have accrued from the budget problems. We have had to plan and evaluate programs more assertively, work more effectively with other DES systems, and express more effectively our position and needs within State government. The Department responded by providing stronger recognition of our program's value, plus added fiscal support including \$204,000 in additional Title XX funds to replace other shortfalls and exemption from certain budget cutbacks. Credit is also due the SBS Consumer Advisory Committee and the DES Advisory Council for the Blind and Visually Impaired for key support.

Also, the 12 major Arizona organizations of/for the blind have initiated a comprehensive Statewide Needs Assessment Project (*SNAP*) to identify unmet needs, prioritize services, and plan cooperatively.

This year the State Legislature enacted a law mandating DES services for deaf-blind persons, to be implemented by SBS. No funds were appropriated, but a Departmental program has been planned with SBS as lead agency.

A controversial issue was whether all employees at Arizona Industries for the Blind should receive minimum wage, regardless of productivity. After extensive negotiations, a new incentive wage plan was implemented,

still based on productivity but emphasizing training, upgrading, and selective competitive placement.

We trust that you will find this Report informative. If you wish more information, please contact us at the addresses or phone numbers listed inside this pamphlet.

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## **1982 Service Summary**

### **VOCATIONAL REHABILITATION (VR) PROGRAM**

- 734 clients served
- 110 clients rehabilitated, including 74 in competitive employment
- \$633,000 total annualized income of 1982 rehabilitants, returning \$62,000 in new taxes the first year.
- \$371,351 in contracts with facilities in Flagstaff, Yuma, Tucson, and Phoenix, for comprehensive VR services to clients
- \$232,597 in other direct services/goods purchased for clients

### **ARIZONA INDUSTRIES FOR THE BLIND (AIB)**

- 233 clients received services in Vocational Evaluation, Work Adjustment, Job Training/Experience/Placement
- 52 legally blind persons regularly employed in production operations
- 25 severely multi-handicapped blind persons served in comprehensive work activities programs
- \$2.1 million in workshop sales, holding even with FY '81, despite the depressed economy



## FINANCIAL PROGRAM SUMMARY

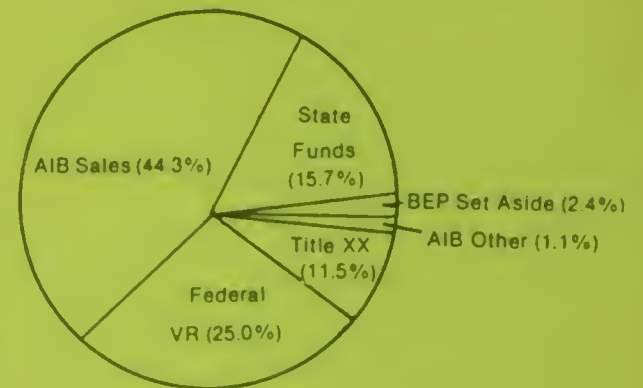
### SOURCE OF FUNDS

	STATE FUNDS	FEDERAL VR	TITLE XX	BEP SET ASIDE	AIB SALES	AIB OTHER	TOTALS
Central Adm.	20,429	81,716	-----	-----	-----	-----	102,145
VR	154,899	621,110	112,183	-----	-----	-----	888,192
RIS	66,567	117,821	111,333	-----	-----	-----	295,721
BEP	37,239	161,267	-----	116,252	-----	-----	314,758
AIB	114,733	204,636	321,073	-----	2,108,362	50,448	2,799,252
TBM	74,441	-----	-----	-----	-----	-----	74,441
SCP	277,401	-----	-----	-----	-----	-----	277,401
<b>TOTAL</b>	<b>745,709</b>	<b>1,186,550</b>	<b>544,589</b>	<b>116,252</b>	<b>2,108,362</b>	<b>50,448</b>	<b>4,751,910</b>
% of Total	15.7%	25.0%	11.5%	2.4%	44.3%	1.1%	100%

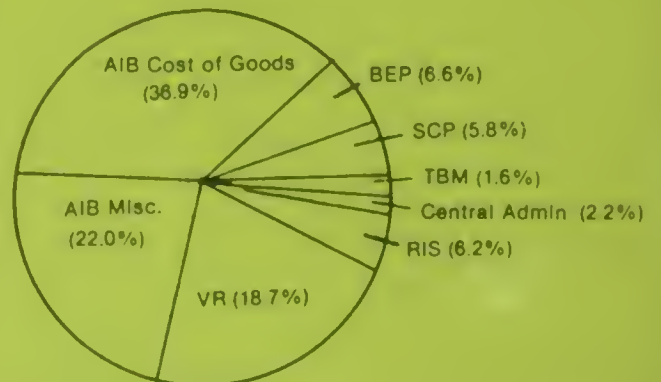
### EXPENDITURES

	AMOUNT	% OF TOTAL
Central Office Admin.	102,145	2.2%
Vocational Rehabilitation	888,192	18.7%
Rehab. Instructional Services	295,721	6.2%
Business Enterprises Program	314,758	6.6%
Talking Book Machine Program	74,441	1.6%
Sight Conservation Program	277,401	5.8%
Arizona Industries f/t Blind:		
Cost of Goods Sold	1,755,268	36.9%
Other Production Services	679,595	14.3%
Rehabilitation Services	383,208	8.1%
Capital Expenditures	76,272	1.6%
Deficit from Reserves	(95,091)	(2.0%)
<b>TOTALS</b>	<b>4,751,910</b>	<b>100%</b>

### SOURCES OF FUNDS

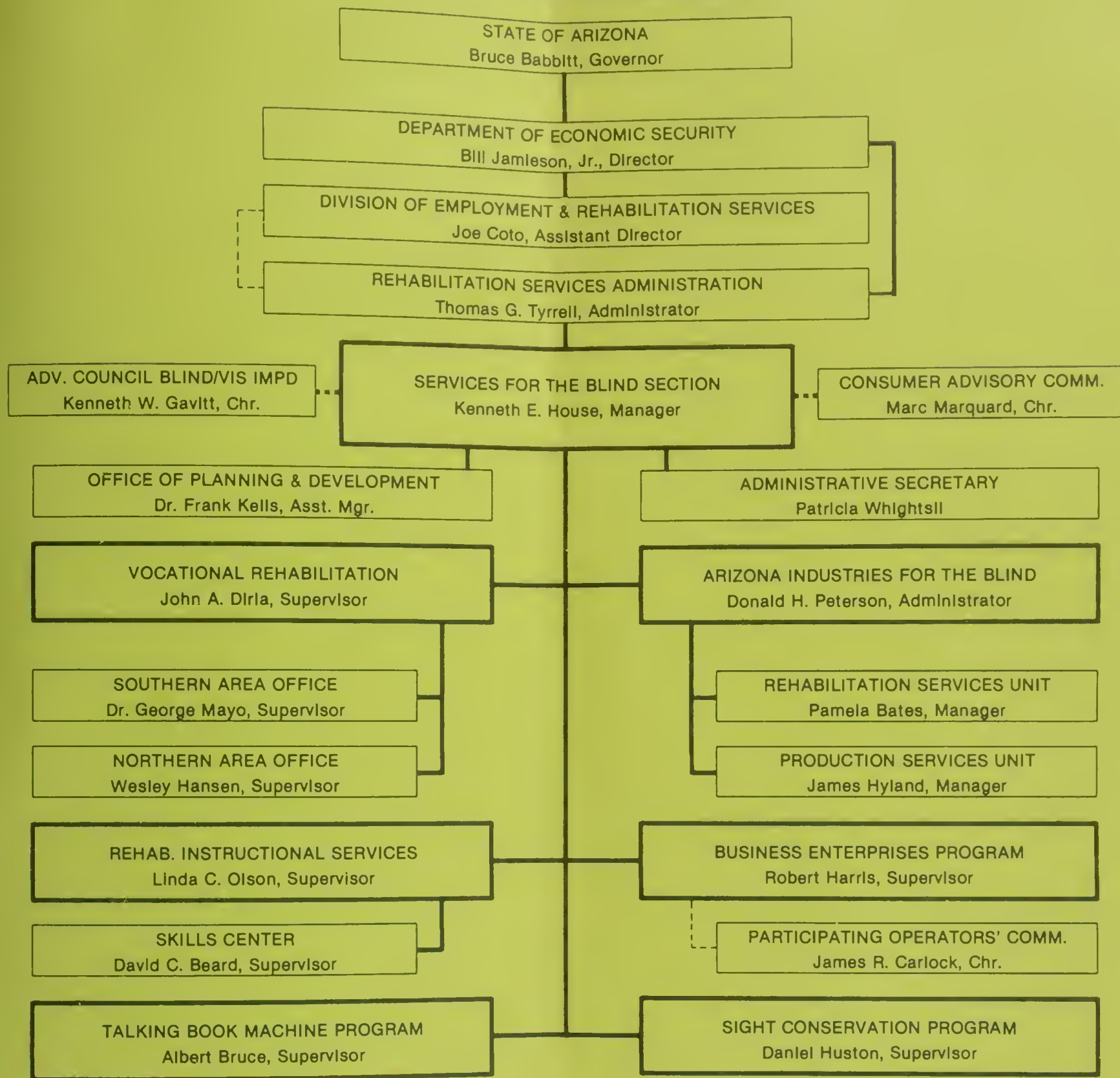


### EXPENDITURES



NOTE: This summary does not include costs of certain support services provided by RSA/DES.

# ADMINISTRATIVE ORGANIZATION



## OFFICE LOCATIONS

**CENTRAL OFFICE**  
1333 W. Camelback Rd.  
Phoenix, AZ 85013  
(602) 255-5853

**ARIZONA INDUSTRIES for the BLIND**  
3013 W. Lincoln Street  
Phoenix, AZ 85009  
(602) 269-5131

**SOUTHERN AREA OFFICE**  
100 E. Alameda, Suite 414  
Tucson, AZ 85701  
(602) 628-5309

**NORTHERN AREA OFFICE**  
c/o Institute for Human Development, NAU  
Flagstaff, AZ 86001  
(602) 779-4511

## **REHABILITATION INSTRUCTIONAL SERVICES (RIS) PROGRAM**

- 167 persons evaluated/trained in Orientation and Mobility
- 173 persons evaluated/trained in home/personal management, communications, and other skills of independent living
- 19 persons completed comprehensive prevocational training at the SBS Skills Center
- 40 educational seminars provided to groups statewide

## **BUSINESS ENTERPRISES PROGRAM (BEP)**

- 44 legally blind persons were operators/employees/trainees in 38 cafeterias, snack bars, and other businesses statewide
- \$4.1 million in total sales, generating \$185,000 in sales taxes
- \$13,846 average net income per operator

## **TALKING BOOK MACHINE (TBM) PROGRAM**

- 5,402 persons provided with TBM's cassette players, and related equipment, including 2,631 legally blind, 2,010 visually impaired, and 761 otherwise print-handicapped persons
- 54 organizations cooperated with SBS as sub-lending agencies statewide

## **SIGHT CONSERVATION PROGRAM (SCP)**

- 6,744 patients statewide received free eye examinations, plus treatment as needed (*If just three young patients are prevented from lives of financial dependency, the annual cost of the SCP has been reimbursed*)
- 3,686 pairs of eyeglasses and 11 surgeries were provided at no cost to the patients